



LANDBANK

SUPPLEMENTAL/BID BULLETIN NO. 1
For LBP-ICTBAC- ITB-GS-20250721-01

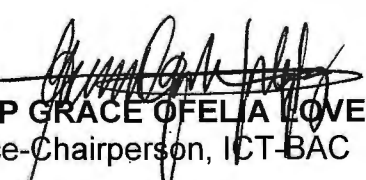
PROJECT: Software Defined Wide Area Network (SDWAN) Management & Logger Compatible with the Existing SDWAN Edges with Three (3) Years Warranty and Support Services

DATE: 28 August 2025

This Supplemental/Bid Bulletin is issued to modify, amend and/or clarify certain items in the Bid Documents. This shall form an integral part of the Bid Documents.

Modifications, amendments and/or clarifications:

1. Response to the bidder's queries per attached Annex H.
2. Section VII. Technical specification (page 41-42) Checklist of the Bidding Documents (pages 65-66) and Terms of Reference (Annex D-1 to D-4) have been revised. Copies of said revised portions of the Bidding Documents are herein attached.
3. The Bidder/s are reminded that the deadline of Bid Submission is on 05 September 2025 at 10:00 AM and Bid Opening is on 05 September 2025 at 10:15 AM. **Late bids will not be accepted.**
4. The bidder/s is/are encouraged to use the **Bid Securing Declaration** as Bid Security.


FVP GRACE OFELIA LOVELY V. DAYO
Vice-Chairperson, ICT-BAC



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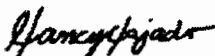


RESPONSES TO BIDDER'S QUERIES AND/OR SUGGESTIONS

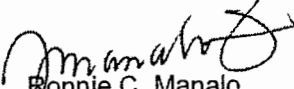
DATE	28 August 2025
PROJECT IDENTIFICATION NO.	ICT-BAC-ITB-GS-20250721-01
PROJECT NAME	Software Defined Wide Area Network (SDWAN) Management & Logger Compatible with the Existing SDWAN Edges with Three (3) Years Warranty and Support Services
PROPONENT UNIT/TECHNICAL WORKING GROUP	Field Office Network Management Department

TOR ITEM NO.	PORTION OF BIDDING DOCUMENTS	QUERIES AND/OR SUGGESTIONS	LANDBANK's RESPONSES
		May we know the existing SD-WAN edge devices currently being used by LBP to address compatibility requirements?	The existing SDWAN Solution is Fortinet.
36	The bidder must have at least three (3) Local Certified solution specialist/engineer with at least three (3) years work experience and have handled the proposed solution/project for at least one (1) year, to support the reconfiguration and provide online/onsite support. The bidder must submit the following documents for the given IT engineers: - Resume/Curriculum Vitae - Certificate of Employment - List of Trainings/Seminars attended (including the proposed solution/project related seminars).	Would you require an Expert Level of Partnership of the proposed solution given the number of Certified Engineers?	Yes. Certification from the manufacturer that the bidder is an expert partner of the product/solution being offered is required to prove competency and expertise in handling the proposed solution. Please refer to item no. 35 (additional) of the revised TOR.

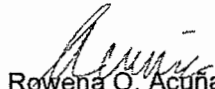
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

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Reviewed By:


Ronnie C. Manalo
ITO, FOSOU

Approved By:


Rowena O. Actua
Head, FONMD


John Paul J. Ramirez
ITO, WANMU

Annex H

Technical Specifications

Specifications	Statement of Compliance Bidders must signify their compliance to the Technical Specifications/Terms of Reference by stating below either “Comply” or “Not Comply” Statements of “Comply” or “Not Comply” must be supported by evidence in a Bidders Bid and cross-referenced to that evidence. Evidence shall be in the form of manufacturer’s un-amended sales literature, unconditional statements of specification and compliance issued by the manufacturer, samples, independent test data etc., as appropriate. A statement that is not supported by evidence or is subsequently found to be contradicted by the evidence presented will render the Bid under evaluation liable for rejection. A statement either in the Bidders statement of compliance or the supporting evidence that is found to be false either during Bid evaluation, post-qualification or the execution of the Contract may be regarded as fraudulent and render the Bidder or supplier liable for prosecution subject to the applicable laws and issuances.
<p>Software Defined Wide Area Network (SDWAN) Management & Logger Compatible with the Existing SDWAN Edges with Three (3) Years Warranty and Support Services</p> <p>1. Minimum technical specifications and other requirements per attached Terms of Reference (Revised Annexes D-1 to D-4).</p> <p>2. The documentary requirements enumerated in Annex D-3 of the Terms of Reference shall be submitted in support of the compliance of the Bid to the technical specifications and other requirements.</p> <p>Non-submission of the above documents may result in the post-disqualification of the bidder.</p>	<p>Please state here either “Comply” or “Not Comply”</p>

Conforme:

Name of Bidder

Signature over Printed Name of
Authorized Representative

Position

- **Other Documents to Support Compliance with Technical Specifications [must be submitted inside the first bid envelope (Eligibility and Technical Component)]**
14. Technical Specifications and Terms of Reference duly accomplished and signed in all pages by the authorized representative/s of the bidder.
 15. Securities and Exchange Commission (SEC) Registration as proof that the bidder has at least ten (10) years of existence in the IT industry.
 16. Manufacturer's authorization (sample form - Form No. 9) or its equivalent document, confirming that the bidder is authorized to provide the brand being offered and consumables supplied by the manufacturer, including any warranty obligations and after sales support as may be required.
 - 17. Certification from principal/manufacturer that the bidder is an expert partner of the brand/services being offered.**
 18. Proof that the product being offered is included in the SDWAN Leaders Quadrant of Gartner as of 2024.
 19. Certificate of Employment, Resume/Curriculum Vitae and List of Trainings and Seminars attended of at least three (3) local certified solution specialist/engineer with at least three (3) years work experience and have handled the proposed solution/project for at least one (1) year.
 20. Certificate of Employment, Resume/Curriculum Vitae and List of Projects Handled [including End-User/Client Company Name, Project Name, Project Duration (start date and end date)] of a dedicated Project Manager employed with the bidder and with at least five (5) years work experience in handling IT Projects.
 21. List of at least two (2) installed bases in the Philippines of the same SDWAN solution used by bank wherein one (1) is a Universal or Commercial Philippine Bank and one (1) from the Financial Services Industry that has implemented a central management, analytics and reporting platform that handles at least 500 sites with client name, contact person, complete address, contact number and email address.
 22. Certificate of Satisfactory Performance from two (2) companies for the same product being offered (with contact number and email address).
 23. Detailed Escalation Procedure and Support Plan Flowchart.
 24. Business Continuity Plan that will support the operations of a Commercial or Universal Bank and List of Updated Technical Support (including names, contact numbers and email addresses).
 25. List of at least one (1) service center in NCR including addresses, contact persons and telephone numbers.

- **Post-Qualification Documents/Requirements – [The bidder may submit the following documents/requirements within five (5) calendar days after receipt of Notice of Post-Qualification]:**
 - 26. Business Tax Returns per Revenue Regulations 3-2005 (BIR No.2550 Q) VAT or Percentage Tax Returns for the last two (2) quarters filed manually or through EFPS.
 - 27. Latest Income Tax Return filed manually or through EFPS.
 - 28. Original copy of Bid Security (if in the form of a Surety Bond, submit also a certification issued by the Insurance Commission).
 - 29. Original copy of duly notarized Omnibus Sworn Statement (OSS) (sample form - Form No.6).
 - 30. Duly notarized Secretary's Certificate designating the authorized signatory in the Contract Agreement if the same is other than the bidder's authorized signatory in the bidding (sample form – Form No. 7).

Financial Component (PDF File)

- ***The Financial Component shall contain documents sequentially arranged as follows:***
 - 1. Duly filled out Bid Form signed by the Bidder's authorized representative (sample form - Form No.1).
 - 2. Duly filled out Schedule of Prices signed by the Bidder's authorized representative (sample form - Form No.2).
 - 3. Duly filled out Bill of Quantities Form signed by the bidder's authorized representative (Annex E)

Note: The forms attached to the Bidding Documents may be reproduced or reformatted provided the information required in the original forms and other requirements like signatures, if applicable, are complied with in the submittal.

Minimum Technical Specifications and Terms of Reference

SDWAN Management & Logger Compatible with the Existing SDWAN Edges with Three (3) Years Warranty and Support Services

No.	Requirements	
Technical Requirements		
A. SDWAN Management		
1	The management solution must be able to support on-premise virtual deployment scalable up to 2,500 devices.	
2	The management solution should be able to supervise next-generation firewalls, SD-WAN, and other solutions of the same brand in a single console, with the added capability to natively integrate with the existing SD-WAN solution deployed.	
3	The solution must have centralized management, policy and object management, firmware control, analytics, multi-tenancy, RBAC, secure communication, and threat intelligence integration, along with Security Fabric support for unified visibility, automated threat response, and policy orchestration.	
4	The management solution must detect and analyze unused or duplicate objects while enabling reusable Policy Blocks for efficient policy management.	
5	The management solution must support workflow for audit and compliance for review, approval and audit policy changes from a central place, including automated processes to facilitate policy compliance, policy lifecycle management, and enforced workflow to reduce risk.	
6	The management solution must have the capability to be local service provisioning to its managed devices for antivirus, intrusion prevention, web filtering and email filtering for an optimized signature downloads and performance of rating lookups.	
7	The management solution should provide records of the history of all configuration changes over time to its managed devices.	
8	The management solution must have the capability to centrally manage the firmware images of its managed devices for upgrade through firmware templates.	
9	The management solution must be able to monitor its managed devices (i.e. status, health, and network usage).	
10	The management solution must integrate with the same brand's logging solution for log viewing and reporting, support Active-Passive High Availability deployment, and provide role-based administration to restrict actions based on organizational roles.	
B. SDWAN Logger		
11	The proposed appliance must seamlessly integrate with the existing SD-WAN edge and support automated disaster recovery failover in the event of a Head Office SD-WAN concentrator failure.	
12	The user identity and access solution must have integration with existing SD-WAN to provide centralized user authentication, identity-based policies, Single Sign-On (SSO), multi-factor authentication (MFA), and secure access control, enhancing security, compliance, and seamless user access to network resources.	
13	The user identity and access solution must provide a firewall with built-in SD-WAN (no additional cost), featuring application-aware routing, while supporting SSO (LDAP/AD/SAML) and 2FA (mobile push, SMS) to secure all access within a unified security fabric	
14	The proposed appliance must include a dedicated network and content processor for hardware acceleration, at least 960 GB SSD onboard storage, and a minimum of two AC power supplies	
15	The proposed appliance must have a security-hardened, purpose-built operating system, support secured/encrypted backup files, and include key features such as Intrusion Prevention System (IPS), Antivirus, Web Filtering, App Control, and Secure SD-WAN.	

16	The proposed appliance must support VPN capabilities, including industry-standard IPSEC and SSL VPN, Hub-and-Spoke architecture, and two SSL VPN modes: Web and Tunnel Mode	
17	The proposed appliance must have Firewall throughput at least 80Gbps, IPS throughput at least 12.5Gbps and Threat protection throughput at least 7.11Gbps	
18	The proposed appliance must have interface of 2x 40 GE QSFP+ slots, 4x 25 GE SFP28 slots, 4x 10 GE SFP+ slots, 8x GE SFP slots, 18x GE RJ45 ports (including 16x ports, 2x management/HA ports)	
19	The proposed Appliance SLA targets are a set of constraints that are used in SD-WAN rules to control the paths that traffic take: Latency threshold, Jitter threshold, Packet loss threshold	
20	The proposed appliance shall support path control strategies, including automatic and manual priority assignment. It must allow priority-based routing based on Best Quality , Lowest Cost, and Maximize Bandwidth. Shall also support forward error correction (FEC) on VPN overlay networks	
21	The user identity management solution must support on-premises virtual deployment, integrate with LDAP or Active Directory for scalable user identification, and provide digital certificate creation and signing capabilities	
22	The user identity management solution must integrate with the proposed firewall, existing SD-WAN and under same fabric solution for identity-based policies, support identity polling with or without an agent, and provide an explicit authentication portal for users.	
23	The identity management solution must enforce case-sensitive passwords, block usernames as passwords, and monitor SSO, RADIUS, Active Directory sessions, device logins, and inactive accounts. It should also support FTP log backups and secure syslog transmission over TLS	
24	The user identity management solution must support zero trust tunnels to form secure access on TCP-based services of users deployed in private network against the public internet.	
25	The multi-factor authentication solution, integrated with user identity management, must support software-based deployment and push notifications for seamless authentication without manual code entry.	
26	The software-based multi-factor authentication must support mobile user self-provisioning and provide a self-revocation option in case of a reported loss	
Warranty and Support Services		
27	<p>Three (3) years warranty on hardware shall cover any reconfiguration/ integration after successful implementation.</p> <p>Three (3) years support services shall cover all patch updates, firmware upgrade, quarterly preventive maintenance, health check and any corrective maintenance needed during the warranty period. An automated notification will be sent as a reminder, outlining the proposed schedule for the quarterly health check. Proceeding with the health check & preventive maintenance will require confirmation from both the vendor and the client.</p>	
Other Requirements		
28	The bidder must comply with the requirements in relation to the Third Party/Vendor Assessment conducted by the Bank internal and external audit such as Bangko Sentral ng Pilipinas (BSP), Commission on Audit (COA), etc.	
29	The supplier must notify the Bank's IT personnel of any related cyber security supply chain incident such as, but not limited to compromise/breaches involving the supplier/client data, the product hardware or software, etc. It must be reported within a risk-informed time frame of 24 hours upon learning of the incident.	
30	Must provide stable connection to the all bank applications including tellering & TCP/IP	
31	Inclusive of SDWAN management training for at least 5 pax with certification from the principal within 6 months after the issuance of NTP.	

32	The bidder must provide Summary of Service Reports, Summary of Preventive Maintenance Activities, Recommendations, Status of Action Items whenever requested.	
Bidder's Eligibility Requirements		
33	Securities and Exchange Commission (SEC) Registration as proof that the bidder has at least ten (10) years of existence in the IT industry.	
34	The bidder must be an authorized reseller or distributor of the brand/services being offered. The bidder must submit certification from the principal.	
35	The bidder must be an expert partner of the brand/services being offered. The bidder must submit certification from the principal.	
36	The bidder must submit proof that the product being offered is included in the SDWAN Leaders Quadrant of Gartner as of 2024.	
37	The bidder must have at least three (3) Local Certified expert solution specialist/engineer , with at least three (3) years work experience and have handled the proposed solution/project for at least one (1) year, to support the reconfiguration and provide online/onsite support. The bidder must submit the following documents for the given IT engineers: <ul style="list-style-type: none"> - Resume/Curriculum Vitae - Certificate of Employment - List of Trainings/Seminars attended (including the proposed solution/project related seminars). 	
38	The bidder must have a dedicated Project Manager (PM) employed with the bidder, with at least five (5) years work experience on how to handle IT projects, to oversee the proposed project. The bidder must submit the following documents for the given PM: <ul style="list-style-type: none"> - Resume/Curriculum Vitae - Certificate of Employment - List of Projects Handled [including End-User/Client Company Name, Project Name, Project Duration (start date and end date)] 	
39	The vendor must have at least two (2) install base in the Philippines of the same SD-WAN solution used by the bank, wherein (1) is a universal or commercial Philippine bank and (1) from Financial Services Industry that has implemented a central management, analytics and reporting platform that handles at least 500 sites. The vendor must demonstrate experience in large-scale SD-WAN deployment to ensure the vendors capability to integrate the existing SD-WAN with supported fabric, enforce granular authentication policies and to handle complex environments. Project client name, address, contact person, contact number, and email address must be included.	
40	The bidder must submit Certificate of Satisfactory Performance from two (2) companies with the same product being offered including contact numbers and email addresses.	
41	The bidder must submit the Detailed Escalation Procedure and Support Plan Flow Chart. The bidder must have a local HelpDesk to provide 24 x 7 technical assistance.	
42	The bidder must submit Business Continuity Plan (BCP) that will support the operations of a Commercial or Universal Bank and List of Updated Technical Support (including names, contact numbers and email addresses).	
43	Vendor/Principal must have at least one (1) service center in NCR. Bidder must submit the list of service centers' locations/addresses, contact persons and telephone numbers.	
Delivery/Contract Period		
44	Delivery, set-up and configuration must be completed within ninety (90) calendar days after receipt of the Notice to Proceed.	

Payment Terms and Conditions

45 Payment for SDWAN hardware shall be made after the completion of delivery, set-up & configuration and upon issuance of Certificate of Acceptance.

Three (3) years support services shall be paid annually.

Pursuant to Malacañang Executive Order No. 170 (Re: Adoption of Digital Payments for Government Disbursements and Collections) issued on 12 May 2022, directing all government agencies to utilize safe and efficient digital disbursement in the payment of goods, services and other disbursements, all payments for this Contract shall be through direct credit to the supplier's deposit account with LANDBANK. Thus, the supplier shall maintain a deposit account with any LANDBANK Branch where the proceeds of its billings under this Contract shall be credited.

The following documentary requirements for payment shall be submitted:

- Sales Invoice/Billing Statement/Statement of Account.
- Delivery Receipt with printed name and signature of LANDBANK employee who received the delivery and actual date of receipt of items, if applicable
- Warranty Certificate specifying the period covered by the warranty, if applicable.
- Updated Tax Clearance in accordance with Malacañang Executive Order No. 398, series of 2005 and BIR Regulations No. 17-2024.

The Supplier shall be paid within sixty (60) calendar days after the submission of sales invoice or claim and complete documentary requirements.

Liquidated Damages

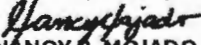
46 If the winning bidder fails to delivery any or all of the goods and/or services within the period/s specified in this Contract, the Bank shall, without prejudice to its other remedies under this Contract and under the Applicable Law, deduct from the contract price, as liquidated damages, a sum equivalent to one-tenth of one percent (0.001) of the price of the unperformed portion of the goods and/or services for each day of delay based on the approved contract. LANDBANK need not prove that it has incurred actual damages to be entitled to liquidated damages. Such amount shall be deducted from any money due or which may become due to Supplier. In case the total sum of liquidated damages reached ten percent (10%) of the total contract price, LANDBANK may rescind the contract and impose appropriate sanctions over and above the liquidated damages to be paid.

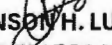
Pre-Termination/Termination of Contract

47 Pre-termination/Termination of Contract shall be governed by the guidelines on Termination of the Contract per Annex "I" of the 2016 Revised Implementing Rules and Regulations.

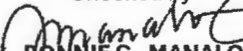
In addition to the grounds under the said Guidelines for Contract Termination, Unsatisfactory Performance by the service provider within the contract duration shall be likewise be ground for Pre-Termination/Termination of contract.


Prepared by:


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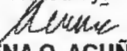

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